### The Nature of Requirements

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#### Early Requirements Modeling (ERM) Constructs

Goal graphs, where goals taken to represent customer requirements

- Goal decomposition
- Hard Goals, soft goals
- Positive, negative contributions among (soft) goals
  - Satisficing versus satisfying
- Techne: Optional and mandatory goals and preferences over goals

## Value of ERM

Figuring out the Alternatives

Given some target set of hard and soft goals, a *variant* represents the set of goals that would have to be satisfied or satisficed for achieving each goal in the target set.

- Customer and analyst can compare variants
- And pick one (or more) for further analysis
  - Example: Optional requirement humidity control contributes positively to high cost. Do you want it?

# ZJ-Requirements Engineering (ZJ)

Done For Each Picked One

#### $\mathbf{K},\mathbf{S}\vdash\mathbf{R}$

- R: a picked set of customer requirements
- **K**: domain (environment) assumptions
- **S**: a software specification
- The requirements problem is to find K, S such that R is satisfied
  - Human insight-intensive engineering problem

### ERM and ZJ

Conclusions

Criterion	ERM	ZJ
Space	Problem	Solution
Role	Elicitation	Engineering
Requirements	Tentative	Prescriptive
Representation	Goal graph	List