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Business Intelligence

- Organizations produce data on processes, sales, personnel, etc.
- Business Intelligence analyzes and displays business data
- Analysis allows businesses to bettor monitor their business, develop strategies, gain a competitive edge



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BIM and its Formal Semantics in Description Logics

Horkoff et al.

Business Intelligence Model (BIM) Aims

- BI is widely used, but is technical and data-oriented
 - Gap between business and IT-supplied data
- Business people would rather reason using familiar terms:
 - Objectives, strategies, processes, markets, trends, risks, etc.
- Raise the level of abstraction of BI systems via a modeling language using familiar business concepts
- Existing techniques for modeling business strategy:
 - Strategy Maps and Balanced Scorecards, Business Motivation Model, Dynamic SWOT Analysis, Goal Models
- Offer many useful but often not clearly defined concepts
 - E.g., visions, objectives, goals, means, strategies, plans, etc.
- BIM offers a consolidated set of clearly defined core concepts
 - Definition via OWL2 Description Logic

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BIM Example: Credit Card Industry



BIM Concepts and Relationships





BIM Things

- All things are BIM *Things*, e.g., Class: Situation SubClassOf: Thing
- BIM considers multiple sources and degrees of *Evidence*, either for or against each thing
- "Evidence for...?" is answered depending on the specific type of thing:
 - satisfaction of goals, occurrence of situations, ...
- Use a qualitative evidence scale similar to the satisfaction/denial scale used in goal models
 - Strong/Weak evidence For/Against a thing, SF, WF, WA, and SA **Property:** evidence **Domain**: Thing **Range**: {SF,WF,WA,SA} **Class:** SFThing **EquivalentTo:** Thing **and** (evidence value SF)

Increase

Sales

Stay

competitive

×

Strong

economic

arowth

Situation and Goal

- Must take into account *Situations* which may effect business objectives, from SWOT analysis
 - BIM schemas are from the point of view of a particular organization, situations are *internal* or *external*
 - Situations occur

Property: occurence **Domain**: Situation **SubpropertyOf:** evidence

- Goals are intentional situations that are desired by the (viewpoint) organization
 - Goals are satisfied

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Property: satisfied Domain: Goal SubpropertyOf: evidence

Goals have a *Pursuit* attribute, indicating whether they are actively being pursued

Property: pursuit **Domain**: Goal **Range**: {Pur, NotPur}







Task, Indicator, and Entity

□ *Tasks* are processes or sets of actions

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- We collect evidence for/against the execution of tasks
- Indicators link schema elements to data sources
 - We collect strong/weak evidence for or against the performance of indicators



Credit car

transactic



- Entities relevant to the schema can be modeled
 - BIM can represent evidence for/against the *existence* of individual entities
- The ontology and modeling of entities and processes/events has been well-studied (UEMO, etc.)

Collect

Interest

Refines Relationship

- *Refinement* provides direct *evidence* for/against a thing
 Property: refines **Inverse**: refinedBy
- Concepts can be refined into other concepts of the same type

Class: Situation SubClassOf: (refines only Situation) Class: (refines some Situation) SubClassOf: Situation (similar axioms for all Thing sub-classes)

Refinements are by default disjunctive (ORed), but can be indicated as explicitly conjoined (ANDed)
 Class: AND_Thing SubClassOf: Thing
 Class: OR_Thing
 EquivalentTo: Thing and not AND_Thing

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Reasoning with Refines

- We use the rules for combining evidence on AND and OR refinements from Goal Modeling (Giorgini et al., 2004)
- □ E.g., for positive evidence:
 - AND Refinements: all refiners must have value to propagate value to source
 - OR Refinements: enough to have one refiner with a value to propagate value to source



 Refines, sample axioms for WF evidence (2 of 8 total): OR_Thing and (refinedBy some WFThing) SubClassOf: WFThing AND_Thing and (refinedBy only WFThing) SubClassOf: WFThing

Influence Relationship

The *influences* relationship is used to represent the transmission of (un)favorable effects on situations



Property: influences **Domain**: Situation **Range**: Situation **InverseOf**: infBy

□ From goal modeling, there are four kinds of *influences* links:

- ++/+ (make/help) link represents strong/partial positive effect
- --/- (break/hurt) link represents strong/partial negative effect
- □ Influence can also affect pursuit, using labels: P and !P

Influence axioms are organized into a hierarchy, examples (3 of 8):
 Property: infBy+ InverseOf: influences+ SubpropertyOf: infByPositively
 Property: infByP InverseOf: influencesP SubpropertyOf: infBy
 Property: +P_infBy InverseOf: +P_influences SubpropertyOf: infByP, infBy+
 UNIVERSITY OF TORONTO BIM and its Formal Semantics in Description Logics Horkoff et al.

Reasoning with Evidence and Influence

We use rules for propagating evidence on influence links adapted from Goal Modeling (e.g., Giorgini et al., 2004)



Evidence propagation depending on influence label (destination Evidence value in grey)

Sample axioms (2 of 16):

(infBy+ some WFThing) SubClassOf WFThing (infBy- some SFThing) SubClassOf WAThing



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Reasoning with Pursuit and Influence

Useful defined classes:
 Class: PurGoal EquivalentTo: Goal and (pursuit value Pur)
 Class: NotPurGoal EquivalentTo: Goal and (pursuit value NonPur)



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	Link Label Contains	
Source Pursuit	Р	!P
Set Contains		
Pur	Pur	NonPur
NonPur	NonPur	Pur

Pursuit value propagation depending on influence label (destination Pursuit value in grey)

 Influence with pursuit (goal to goal), sample axioms (2 of 4): (infByP some PurGoal) SubClassOf PurGoal (infBy!P some PurGoal) SubClassOf NotPurGoal

Representing Specific BIMs in DL



Representing Specific BIMs in DL

 Create a concept with proper subclass for every node
 Classe OfferCards, SubClass OfferCa

Class: OfferCards SubClassOf: Goal and AND_Thing

Add disjointness axioms between all the concepts
 DisjointClasses: HaveAWorldwidePresence,

MakeAgreementswithOtherCreditCardCompanies, ...



3. Represent all the edges/relationships and their inverses Class: OfferCards SubClassOf: (refinedBy some SelectTypeOfCards) Class: OfferCards SubClassOf: (refinedBy some FacilitateCardProcessing) Class: SelectTypeOfCards SubClassOf: (refines exactly 1 OfferCards) Class: FacilitateCardProcessing SubClassOf: (refines exactly 1 OfferCards)

Add cardinality constraints for every edge type
 Class: OfferCards SubClassOf: (refinedBy exactly 2 Thing) and (refines exactly 1 ProvideRangeofServices)

Reasoning with BIM Models

- □ "What if?" scenarios,
 - In our example, what if we Offer Cards but don't Offer International Banking?

Class: OfferCards **SubClassOf:** SF_Thing



- Class: OfferInternationalBanking SubClassOf: SA_Thing
- Then check which elements are subclasses of SF_Thing, WF_Thing, Pur, etc.
- Consistency testing
 - Find classes which may always be empty/inconsistent
 - Find errors in using the language constructs
- Automatic classification of defined concepts, e.g.:
 Class: AmbivalentThing EquivalentTo: (influencesPositively some Goal) and (influencesNegatively some Goal)

BIM Meta-properties

- Allow users to introduce more specialized concepts from other languages (e.g., Vision, Mission, Strategy (BMM), Softgoal, Hardgoal (GM), Initiative (BSC))
- Use six meta-properties over elements
 - duration (long-term/short-term), likelihood of fulfillment (high/low), nature of definition (formal/informal), scope (broad/narrow), number of instances (many/few), perspective from BSC (financial/ customer/ internal/ learning and growth)
 - E.g., Vision is a "goal with a long duration, broad scope, low chance of fulfillment, informal definition, and few instances"

Have a worldwide presence

Property: duration **Domain**: Thing **Range**: {long_term, short_term}

Class: Vision **EquivalentTo**: Goal **and** (duration **value** long-term) **and** ... **and** (nature_of_definition **value** informal).

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Evaluation

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Consider coverage of concepts in existing languages

BIM Concept/ Relationship	Covers Concept (Language), possibly using metaproperties
Goal	End, Vision, Objective, Goal (BMM); Soft/Hardgoal (GM), Objective (SWOT); Mission, Vision, Goal/Objective (BSC/SM);
Task	Means, Course of action, Mission, Strategy, Tactic, Business process (BMM); Task (GM); Strategy, Initiative (BSC/SM);
Situation	Internal/External Influencer (BMM), Issue (SWOT)
Situation + influence	Strength, Weakness, Opportunity, Threat (SWOT)
Indicator	Metric (BMM), Measure (BSC/SM)
Indicator target	Target (SWOT), Target (BSC/SM)
AND/OR Refinement	AND/OR Decomposition (GM); aggregation (UML)
Influence	Contribution (GM)

- Earlier version of BIM has been applied in a health care setting (Barone et al., 2012)
- Implemented BIM language and Credit Card example in OWL Protégé

OWL Protégé Implementation



Advancements over Previous Work

- BIM has been proposed (mainly informally) in previous work (PoEM'10, ER'11, ER'11, PoEM'11, SoSym'12)
 - Mapped BIM models to existing models to facilitate reasoning
- In this work we consolidate, formalize, and expand BIM
 - Formal semantics via translation to OWL2 Description Logic (DL)
 - Syntax uniformity via evidence attribute for all things
 - Introduce the novel concept of goal *pursuit*, used in BIM analysis
 - Specific BIM models can be translated and published as OWL ontologies on the Semantic Web
 - Utilize the reasoning capabilities inherent in DL: inconsistency detection, "what if" scenario evaluation, defining and classifying new model concepts
 - Introduction of more specialized concepts via meta-properties

Limitations, Future Work

- Limitations
 - Quantitative analysis with indicators
- Future work
 - User interfaces
 - Concrete syntax
 - Further validation



Thank you!

Questions?

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